

# Paint Sales Associate

**Looking for an exciting future with an award-winning company? Join us at Chemong Home Hardware Building Centre!**

We are currently seeking a motivated, dedicated and customer-focused individual to join our team as a **Paint Sales Associate**. This candidate will be responsible for proving excellent customer service, tinting and mixing paint, primers and stains to customer specifications, and offering color matching expertise and paint product selection advice.

## **DUTIES/RESPONSIBILITIES:**

- Determine customer's needs by asking open-ended questions.
- Communicate product knowledge to the customer as appropriate, or locate an Associate with product knowledge to assist customer.
- Tinting and mixing paint, primers and stains to customer specifications.
- Offer color matching expertise and paint product selection advice.
- Providing custom colour matches with ease and confidence.
- Promote Home's Paint Loyalty Card to customers.
- Assist customers in locating and comparing merchandise.
- Assist customers with finding all items needed to complete their project.
- Create attractive in-store displays.
- Be familiar with items in stock, over stock and yard inventory, including product use and operation.
- Build special displays and signage for sales, promotions and other special events.
- Completes merchandising tasks as directed and maintains efficient flow of merchandise from backroom to sales floor.
- Merchandises and maintains designated areas (i.e. facing, signing, labeling, etc.).
- Attend meetings, training sessions, etc. as required.
- Work on additional duties, special projects and assignments as assigned by the Shipping Dispatcher, Store Manager or General Manager.

## **QUALIFICATIONS & EXPERIENCE:**

- One year of paint experience, such as colour matching, tinting, mixing, sales and marketing, knowledge of Paint & Décor products, is required.
- Ability to work a flexible schedule including weekends, evenings and holidays.
- Excellent customer service skills.
- Ability to multi-task and work well in a fast-paced retail environment.
- Comfortable working with computers.
- Ability to lift up to 50 lb.
- Willingness to learn.
- Excellent communication skills.
- Ability to work co-operatively in a team atmosphere.



- Excellent decision-making ability and problem-solving skills.
- Excellent mathematical skills.
- Willingness to continually develop professional skills and knowledge base.
- **Please note:** Reliable transportation is essential as Chemong Home Hardware Building Centre is not on a bus route.

We offer a competitive wage and benefits program with an opportunity for unlimited growth.

Our team consists of outstanding individuals with positive attitudes, excellent people skills and a willingness to do what it takes.

If you want to become a member of our team and possess the required skills, please fill out the **Come Work With Us** field and upload your resume. We thank all candidates for their interest, however, only those selected for interviews will be contacted.

**\*\*We are committed to a diverse and inclusive workplace for all. If you are contacted for a job opportunity, please advise us of any accommodations needed to ensure fair and equitable access throughout the recruitment and selection process.\*\***